

This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 15th of the month following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

**Template Version Date: June 2012** 

ower Count	QTD	Cumulative
Number of Unique Borrowers Receiving Assistance	202	10
Number of Unique Borrowers Denied Assistance <sup>1</sup>	47	,
Number of Unique Borrowers Withdrawn from Program	69	2
Number of Unique Borrowers in Process	315 1	
Total Number of Unique Borrower Applicants penditures (\$)	633	1
Total Assistance Provided to Date	\$2,531,560.00	\$8,889,335
Total Spent on Administrative Support, Outreach, and Counseling	\$818,247.00	\$4,610,490
come (\$)		
Above \$90,000	1.00%	0.6
\$70,000- \$89,000	3.00%	2.7
\$50,000- \$69,000 Below \$50,000	9.00% 87.00%	9.2 87.3
ome as Percent of Area Median Income (AMI)	07.0070	07.0
Above 120%	3.50%	3.1
110%- 119%	1.50%	2.1
100%- 109%	2.00%	2.0
90%- 99%	3.00%	3.4
80%- 89% Below 80%	6.00% 84.00%	4.9 84.1
Breakdown (by county)	04.00 /6	04.
Adams	0	
Allen	15	
Bartholomew	4	
Benton	0	
Blackford	0	
Boone Brown	0	
Carroll	1	
Cass	1	
Clark	3	
Clay	0	
Clinton	2	
Crawford	0	
Daviess	1	
Dearborn Decatur	0	
DeKalb	2	
Delaware	3	
Dubois	2	
Elkhart	5	
Fayette	1	
Floyd	0	
Fountain Franklin	2	
Fulton	0	
Gibson	0	
Grant	2	
Greene	1	
Hamilton	4	
Hancock	2	
Harrison	2	
Hendricks Henry	6	
Howard	2	
Huntington	0	
Jackson	0	
Jasper	0	
Jay	0	
Jefferson Jennings	1 0	
Johnson	6	
Knox	1	
Kosciusko	2	
LaGrange	1	
Lake LaPorte	11	
Lawrence	2	
Madison	4	
Marion	53	
Marshall	4	
Martin	0	
Miami	1	
Monroe Montromory	2	
Montgomery Morgan	4	
Newton	0	
Noble	1	
Ohio	0	
Orange	1	
Owen	0	
Parke	0	
Perry	1 0	

Indiana  HFA Performance Data Reporting- Borrower Characteristics		
	QTD	Cumulative
Porter	5	18
Posey	0	0
Pulaski	0	0
Putnam	3	6
Randolph	1	3
Ripley	0	3
Rush	1	1
Scott	0	0
Shelby	0	7
Spencer	0	0
St. Joseph	8	45
Starke	1	9
Steuben	2	3
Sullivan	0	0
Switzerland	0	1
Tippecanoe	6	24
Tipton	0	0
Union	0	0
Vanderburgh	10	18
Vermillion	0	0
Vigo	0	8
Wabash	1	3
Warren	0	1
Warrick	1	7
Washington	0	5
Wayne	0	4
Wells	1	3
White	1	7
Whitley	0	6

	Indiana		
	HFA Performance Data Reporting- Borro	wer Characteristics	
		QTD	Cumulative
ne Mor	tgage Disclosure Act (HMDA)		
	Race Borrower		
	American Indian or Alaskan Native	0	
	Asian	1	
	Black or African American	46	2
	Native Hawaiian or other Pacific Islander	0	
	White	143	7
	Information not provided by borrower  Ethnicity	12	
	Hispanic or Latino	0	
	Not Hispanic or Latino	202	10
	Information not provided by borrower	0	
	Sex		
	Male	102	5
	Female Information not provided by borrower	100	5
	Co-Borrow		
	Race	•	
	American Indian or Alaskan Native	0	
	Asian	0	
	Black or African American	5	
	Native Hawaiian or other Pacific Islander White	0 45	2
	Information not provided by borrower	0	
	Ethnicity	, ,,,	
	Hispanic or Latino	0	
	Not Hispanic or Latino	50	3
	Information not provided by borrower	0	
	Sex Male	15	4
	Female	35	1 2
	Information not provided by borrower	0	
dship			
	Unemployment	202	10
	Underemployment	0	
	Divorce	0	
	Medical Condition  Death	0	
	Other	0	
rent Lo	an to Value Ratio (LTV)		
	<100%	74.26%	67.54
	100%-109%	10.40%	14.97
	110%-120%	4.46%	6.36
ront C-	>120% ombined Loan to Value Ratio (CLTV)	10.88%	11.13
rent Co	<100%	74.26%	67.54
	100%-119%	14.85%	21.32
	120%-139%	5.45%	6.17
	140%-159%	1.48%	1.96
	>=160%	3.96%	2.99
inquen	cy Status (%)		
	Current	11.88%	16.83
	30+ 60+	8.91% 11.39%	12.5 <sup>4</sup> 12.07
	90+	67.82%	58.56
usehold		2710270	20.00
	1	39	2
	2	63	2
	3	33	2
	4	45	1
	5+	22	1

## **Indiana HFA Performance Data Reporting- Program Performance** Hardest Hit Fund Unemployment Bridge Program QTD Cumulative Program Intake/Evaluation Approved Number of Borrowers Receiving Assistance 202 1069 % of Total Number of Applications 31.91% 60.64% Denied Number of Borrowers Denied 47 173 % of Total Number of Applications 7.42% 9.81% Withdrawn Number of Borrowers Withdrawn 206 % of Total Number of Applications 10.91% 11.68% In Process Number of Borrowers In Process 315 N/A 49.76% N/A % of Total Number of Applications Total Number of Borrowers Applied 1763 633 Number of Borrowers Participating in Other HFA HHF Programs or Program Components 0 0 Program Characteristics General Characteristics Median 1st Lien Housing Payment Before Assistance \$726.23 \$766.24 Median 1st Lien Housing Payment After Assistance \$458.42 \$331.00 Median 2nd Lien Housing Payment Before Assistance \$0.00 \$0.00 Median 2nd Lien Housing Payment After Assistance N/A N/A Median 1st Lien UPB Before Program Entry \$87,264.69 \$91,633.85 Median 1st Lien UPB After Program Entry N/A N/A Median 2nd Lien UPB Before Program Entry \$4,465.89 \$0.00 Median 2nd Lien UPB After Program Entry N/A N/A Median Principal Forgiveness<sup>2</sup> \$0.00 \$0.00 Median Length of Time Borrower Receives Assistance N/A \$2,113.24 Median Assistance Amount \$7,624.86 **Assistance Characteristics** Assistance Provided to Date \$2,531,560 \$8,889,335 Total Lender/Servicer Assistance Amount N/A N/A Borrowers Receiving Lender/Servicer Match (%) N/A N/A Median Lender/Servicer Assistance per Borrower N/A N/A Other Characteristics Median Length of Time from Initial Request to Assistance Granted 147 129 Current Number 24 180 11.88% 16.84% Delinquent (30+) Number 18 134 8.91% 12.54% Delinguent (60+) Number 129 11.39% 12.07% Delinquent (90+) Number 137 626 67.82% 58.56%

## Indiana **HFA Performance Data Reporting- Program Performance** Hardest Hit Fund Unemployment Bridge Program QTD Cumulative Program Outcomes Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) 190 517 **Alternative Outcomes** Foreclosure Sale Number 0.00% 0.19% Cancelled Number 0.00% 0.00% Deed in Lieu Number 0 0.00% 0.00% Short Sale Number 0 0.00% 0.19% Program Completion/Transition Loan Modification Program Number 0.00% 0.00% Re-employed/ Regain Appropriate Employment Level Number 103 29.48% 19.92% Reinstatement/Current/Payoff Number 70 256 36.84% 49.52% Short Sale Number N/A N/A N/A N/A Deed in Lieu N/A N/A Number N/A N/A Other - Borrower Still Owns Home Number 64 156 33.68% 30.18% Homeownership Retention<sup>3</sup> Six Months Number N/A 544 Six Months % N/A 99.63% Twelve Months Number N/A 56 Twelve Months % N/A 98.25% Twenty-four Months Number N/A Twenty-four Months % N/A 0.00% Unreachable Number N/A Unreachable % N/A 0.00% 1. A portion of the withdrawn/declined population changed status between Q2 2012 and Q3 2012 due to applicant re-entry into the program. 2. Includes second mortgage settlement 3. Borrower still owns home

	Data Dictionary		
		Reporting- Borrower Characteristics	
		To Be Reported In Aggregate For All Programs:	
Unique Ber	rower Count	TO BE REPORTED IN Aggregate For All Frograms.	
Offique Bor	Number of Unique Borrowers Receiving Assistance	Total number of <i>unique</i> borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number.	
	Number of Offique Boffowers Receiving Assistance	Total number of <i>unique</i> borrowers <i>not</i> receiving assistance under any of the programs and not	
	Number of Unique Borrowers Denied Assistance	withdrawn	
	Number of Unique Borrowers Withdrawn from Program	Total number of <i>unique</i> borrowers who <i>do not</i> receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA	
	Number of Unique Borrowers in Process	Total number of <i>unique</i> borrowers who have not been decisioned for any program and are pending review. This should be reported in the QTD column only.	
	Total Number of Unique Applicants	Total number of <i>unique</i> borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers).	
Program E	xpenditures		
	Total Assistance Provided to Date	Total amount of assistance provided to borrowers through HHF program(s)	
	Total Spent on Administrative Support, Outreach, and Counseling	Total amount spent on administrative expenses to support the program(s)	
Borrower Ir	ncome		
	All Categories	At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand.	
Borrower Ir	ncome as Percent of Area Median Income (AMI)		
	All Categories	At the time of assistance, borrower's annual income as a percentage of area median income.	
Geographic	: Breakdown (by County)		
	All Categories	Number of aggregate borrowers assisted in each county listed.	
Home Mort	gage Disclosure Act (HMDA)		
		Borrower	
	Race		
	All Categories	All totals for the aggregate number of borrowers assisted.	
	Ethnicity		
	All Categories	All totals for the aggregate number of borrowers assisted.	
ĺ	Sex		
	All Categories	All totals for the aggregate number of borrowers assisted.	
		Co-Borrower	
	Race		
	All Categories	All totals for the aggregate number of borrowers assisted.	
	Ethnicity		
	All Categories	All totals for the aggregate number of borrowers assisted.	
	Sex		
	All Categories	All totals for the aggregate number of borrowers assisted.	
Hardship			
	All Categories	All totals for the aggregate number of borrowers assisted.	
Current Loa	an to Value Ratio (LTV)		
	All Categories	Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance.	

mbined Loan to Value Ratio (CLTV)	
	Market combined loan to value ratio calculated using the unpaid principal balance for all first
	junior liens at the time of assistance divided by the most current valuation at the time of
All Categories	assistance.
y Status (%)	
All Categories	Delinquency status at the time of assistance.
Size	Harved and also at the time of positions
All Categories	Household size at the time of assistance.
	Data Reporting- Program Performance
j	s Are To Be Reported In Aggregate For All Programs
ake/Evaluation	
Approved Number of Borrowers Receiving Assistance	The total number of borrowers receiving assistance for the specific program
Number of Borrowers Receiving Assistance	Total number of borrowers receiving assistance for the specific program divided by the total
% of Total Number of Applications	number of borrowers who have applied for the specific program.
Denied	production of bottowers who have applied for the specific program.
Domod	The total number of borrowers denied for assistance for the specific program. A borrower that
	has provided the necessary information for consideration for program assistance, but is not
Number of Borrowers Denied	approved for this assistance.
	Total number of borrowers denied for assistance for the specific program divided by the total
% of Total Number of Applications	number of borrowers who have applied for the specific program.
Withdrawn	production of solutions into the opposite programm
	The total number of borrowers withdrawn from the specific program. A withdrawal is defined
	borrower who was approved but never received funding, or a borrower who drops out of the
Number of Borrowers Withdrawn	process despite attempts by the HFA to complete application.
	Total number of borrowers withdrawn for the specific program divided by the total number of
% of Total Number of Applications	borrowers who have applied for the specific program.
In Process	
	The total number of borrowers who have applied for assistance from the specific program the
	have not been decisioned and are pending review. This should be reported in the QTD colu
Number of Borrowers In Process	only.
	Total number of borrowers who have applied for assistance from the specific program that have been decisioned and are positive divided by the Attal number of borrowers who have
9/ of Total Number of Applications	not been decisioned and are pending review divided by the total number of borrowers who had
% of Total Number of Applications  Total	applied for the specific program.
i olai	Total number of borrowers who have applied for the specific program (approved, denied,
Total Number of Borrowers Applied	withdrawn and QTD in process).
Number of Borrowers Participating in Other HFA HHF Program	ms or Number of households participating in other HFA sponsored HHF programs or other HHF
Program Components	program components (e.g. funded borrowers only).
naracteristics	
aracteristics	
	Median first lien housing payment <i>paid by homeowner</i> for all approved applicants prior to
	receiving assistance. In other words, the median contractual borrower payment on their first l
Median 1st Lien Housing Payment Before Assistance	before receiving assistance.
<u> </u>	Median first lien housing payment paid by homeowner for after receiving assistance. In oth
Median 1st Lien Housing Payment After Assistance	words, the median contractual first lien payment less HFA contribution.

		Median second lien housing payment <i>paid by homeowner</i> for all approved applicants prior to
		receiving assistance. In other words, the median contractual borrower payment on their second
	Median 2nd Lien Housing Payment Before Assistance	lien before receiving assistance.
	and and another than the another than th	Median second lien housing payment <i>paid by homeowner</i> for after receiving assistance. In
	Median 2nd Lien Housing Payment After Assistance	other words, the median contractual second lien payment less HFA contribution.
	Median 1st Lien UPB Before Program Entry	Median principal balance of all applicants approved for assistance prior to receiving assistance.
	Median 1st Lien UPB After Program Entry	Median principal balance of all applicants approved for assistance after receiving assistance.
	Median 2nd Lien UPB Before Program Entry	Median second lien principal balance of all applicants approved for assistance prior to receiving assistance.
	Median 2nd Lien UPB After Program Entry	Median second lien principal balance of all applicants approved for assistance after receiving assistance.
	Median Principal Forgiveness	Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment
	Median Length of Time Borrower Receives Assistance	Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column.
	Median Assistance Amount	Median amount of assistance (\$).
Assistance Ch		( <del>+</del> )
7.55.513.1155 511	Assistance Provided	assistance).
	Total Lender/Servicer Assistance Amount	Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance.
	Borrowers Receiving Lender/Servicer Match (%)	Percent of borrowers receiving lender/servicer match out of the total number of assisted applicants.
	Median Lender/Servicer Assistance per Borrower	Median lender/servicer matching amount (for borrowers receiving matching)
Other Characte	·	<u> </u>
Other Ondradt	Median Length of Time from Initial Request to Assistance Granted	Median length of time from initial contact with borrower (general eligibility determination) to granted assistance. Please report in days (round up to closest integer).
	Current	granted assistance. Flease report in days (round up to closest integer).
	Number	Number of households current at the time assistance is received.
	%	Percent of current households divided by the total number of approved applicants.
	Delinquent (30+)	
	Number	Number of households 30+ days delinquent but less than 60 days delinquent at the time assistance is received.
	%	Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants.
	Delinquent (60+)	
	Number	Number of households 60+ days delinquent but less than 90 days delinquent at the time assistance is received.
	%	number of approved applicants.
	Delinquent (90+)	
	Number	Number of households 90+ Days delinquent at the time assistance is received.
	%	Percent of 90+ days delinquent households divided by the total number of approved applicants.

	Borrowers No Longer in the HHF Program (Program	Number of households who are not longer in the HFA program and reach an alternative outcome.
	Completion/Transition or Alternative Outcome)	or program completion/transition.
Alternati	ve Outcomes	
	Foreclosure Sale	
		Number of households transitioned out of the HHF program into a foreclosure sale as an
	Number	alternative outcome of the program.
	%	Percent of transitioned households that resulted in foreclosure.
	Cancelled	
		Number of borrowers who were <i>approved and funded</i> , then were disqualified or voluntarily
	Number	withdrew from the program without re-employment or other intended transition.
	%	Percent of transitioned households that were cancelled from the program.
	Deed in Lieu	
		Number of households transitioned out of the HHF program into a deed in lieu as an alternat
	Number	outcome of the program.
	%	Percent of transitioned households that resulted in deed in lieu.
	Short Sale	
		Number of households transitioned out of the HHF program into a short sale as an alternative
	Number	outcome of the program.
	%	Percent of transitioned households that resulted in short sale.
rogram	Completion/ Transition	
	Loan Modification Program	
		Number of households that transitioned into a loan modification program (such as the Making
	Number	Home Affordable Program)
	%	Percent of transitioned households entering a loan modification program.
	Re-employed/ Regain Appropriate Employment Level	
		Number of households transitioned out of the program due to regaining employment and/or
	Number	appropriate levels of employment.
		Percent of transitioned households that resulted in re-employment or regained employment
	%	levels.
	Reinstatement/Current/Payoff	
		Number of households transitioned out of the program due to reinstating/bringing loan currer
	Number	paying off their mortgage loan.
	%	Percent of transitioned households that resulted in reinstatement/current or payoff.
	Short Sale	
		Number of households transitioned out of the HHF program into a short sale as the desired
	Number	outcome of the program.
	%	Percent of transitioned households that resulted in short sale.
	Deed in Lieu	
		Number of households transitioned out of the HHF program into a deed in lieu as the desired
	Number	outcome of the program.
	%	Percent of transitioned households that resulted in a deed in lieu
	Other - Borrower Still Owns Home	
		Number of households transitioned out of the HHF program not falling into one of the transiti
	Number	categories above, but still maintaining ownership of the home.
	%	Percent of transitioned households in this category

Homeownership Retention¹	
Six Months %	Number of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance. (Note: borrowers counted in the 12-mo mark are to be rolled into the 6-mo category; the two intervals are not mutually exclusive)  Percent of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period.
Twelve Months %	Number of households assisted by the program in which borrower retains ownership 12 months post receipt of initial assistance. (Note: borrowers counted in the 24-mo mark are to be rolled into the 12-mo category; the two intervals are not mutually exclusive)  Percent of households assisted by the program in which the borrower retains ownership 12 months post receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period.
Twenty-four Months %	Number of households assisted by the program in which borrower retains ownership 24 months post receipt of initial assistance.  Percent of households assisted by the program in which the borrower retains ownership 24 months post receipt of initial assistance divided by the total number of households assisted by the program 24 months prior to reporting period.
Unreachable %	Number of homes assisted by the program that are unable to be verified by any means.  Percent of homes assisted by the Program that are unable to be verified by any means.

Borrower still owns home
 Information should reflect quarterly activity (e.g., borrowers assisted during the reporting quarter)